

Suppliers FAQ

Procurement Transformation Program

1. What is the Procurement Transformation Program?

The Procurement Transformation Program aims to enhance Vale's competitive advantage and improve results by changing the way Procurement operates, with the implementation of new technologies and process simplification, being more strategic, efficient and innovative for buyers, requesters and suppliers.

2. What are the objectives of the program?

The main objectives of the program are:

- Improve the overall purchasing experience for requesters, buyers and suppliers.
- Make the purchasing process simpler, agile and transparent.
- Implement a new integrated and intelligent platform (Coupa) as the main interface for the purchasing process, whether for requesters, buyers or suppliers.

3. What technological innovation is involved?

A solutions architecture will be implemented for greater digitalization of Procurement, in which the Coupa platform (Procurement platform based on artificial intelligence) will be the backbone and will be connected to market intelligence applications (Beroe), spend analytics (Sievo), supplier management (Linkana) and materials and services (CH Master).

4. What are the main changes for suppliers?

Most of the systems that suppliers use today will be unified into a single integrated platform (Coupa), where they will have an environment for interacting with Vale and for monitoring their processes.

In addition, there will be centralization of the support channel for suppliers with the provision of new technologies, such as ChatBot, improving accessibility to this channel and autonomy for the supplier, providing greater agility in clarifying doubts.

Other benefits of this change for suppliers include:

- Greater visibility of the status of registration and approval processes for new suppliers, contracting processes and online transactions, aiming for greater transparency in the process.
- Improvements in the supplier registration and approval process, with analysis of initial information and customization of requested documentation, in addition to reducing registration validation time.

- Agility: provision of collaboration channels between supplier and buyer at various stages of the process.

5. How will the Program be implemented?

The Procurement transformation program involves the implementation of technological solutions in waves:

- Wave 1: the first wave will begin implementation in 2024. With the launch scheduled for early 2025, the objective of this phase is to introduce the Coupa Platform to replace the Supplier Portal (Nimbi) for suppliers.
- Wave 1.5: at the end of the second quarter of 2025, the supplier registration and approval modules (Linkana) and the contracts module (CLMA) will be implemented;
- Wave 2: this phase is scheduled to be launched in the first quarter of 2026, in which the other contracted modules from Coupa will be implemented and integrated into a single portal, replacing most of the current platforms.
- Wave 3: Implementation of the program for Vale's global operations during 2026.

6. What is the Coupa Platform?

Coupa is a corporate expense management platform powered by artificial intelligence. It meets a variety of business needs, covering areas such as Procurement, Supply Chain, and Finance.

To learn more, visit <https://www.coupa.com/>

7. Will Vale Base Metals be part of this program?

Vale Base Metals is currently undergoing a systemic separation process in relation to Vale S.A. At the moment, the program does not aim to implement the transformation for Vale Base Metals. Therefore, for companies that supply materials or services to Vale Base Metals, the purchasing process will continue to be carried out through the Nimbi Portal.

8. Will there be any changes to the commercial model after the Coupa Platform is launched?

During the supplier registration process on the new platform, a Membership Agreement will be made available that will include all the details on usage fees, respective amounts and payment methods.

At this stage, we will provide a specialized support team to clarify any doubts about the fees and clauses of the new platform.

In summary, the commercial model will be similar to that currently practiced with the current Supplier Portal (Nimbi).

9. What will training be like for the new solution?

Vale will provide demonstration sessions of the new solutions for suppliers, in addition to publishing support materials on the website vale.com/suppliers, such as videos, quick guides, step-by-step instructions and questions and answers. The objective will be to support suppliers in adopting the new Platform, in addition to providing a channel for questions.

10. How will suppliers be supported with the new solution?

Suppliers will have greater autonomy to clarify doubts and support requests, with the inclusion of new digital communication channels, such as chat, in addition to telephone support available through a 0800 number.

The implementation phases and available channels will be communicated gradually.

Pre-Launch: In this initial phase, service will be on-demand, targeted at suppliers involved in the testing phase.

Launch: In the official launch phase, digital channels will be widely publicized to suppliers.

11. When and what will the transition period be like?

The new platform is scheduled to be launched in February 2025.

A few months before the launch, suppliers will be contacted and approached by Vale's specialized support team and through communication channels to register on the platform and to clarify any doubts regarding fees and clauses.

Actions such as dissemination of the transition strategy between systems, training sessions and clarification of doubts will take place in preparation for the Go-Live for all suppliers.